

THE KEYSTONE GROUP
ATLANTA • CHICAGO • LOS ANGELES

2024 YEAR IN REVIEW

celebrating **33 years** of making a difference

What we've accomplished together

41

**Projects Completed
across all Service Lines**

- ✓ Turnaround
- ✓ Mergers & Acquisitions
- ✓ Ops Improvement
- ✓ Growth Strategy

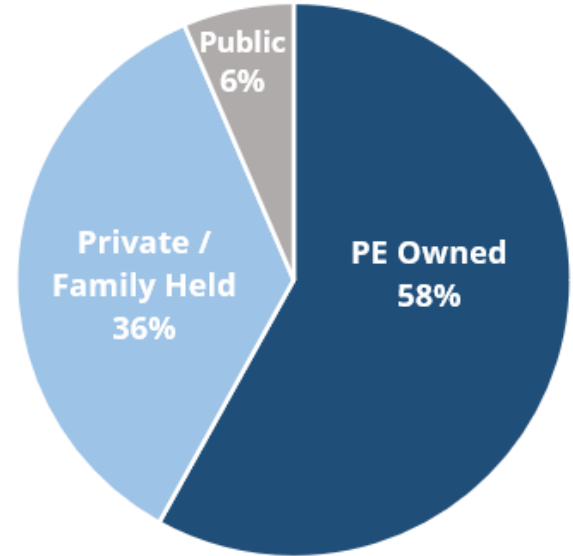
Partnering with **12 repeat**
and **21 new** clients

*Volunteered with
Homes of Hope
to build three homes in
El Salvador for families in
need. To date, Keystone has
helped build*

20 Homes



Client ownership types



Why our work matters



Our client work spanned many industries within **Manufacturing, Distribution, & Business Services**

- **M&A** – Provided **pre-deal diligence** and **post-close integration support** on **eight** client transactions.
- **Restructuring** – Supported a client as **Office of the CFO** through a successful recapitalization that helped avoid liquidation and **preserved over 700 jobs**.
- **Turnaround** – Recognized by The M&A Advisor as part of a **Distressed M&A Deal of the Year** for our work in supporting the restructuring and sale process of National Raisin Company.
- **Growth Strategy** – Supported a client in the healthcare industry in developing a **three-year strategy roadmap** to achieve a **35% EBITDA CAGR**.
- **Operations** – Developed and **implemented** a plan to improve a client's production **throughput by 3X** and **cut yield loss in half**.

Recognition

"Thanks Keystone Team! Your deep knowledge of our company, combined with your exceptional work ethic and professionalism, played a pivotal role in successfully closing this deal." - Client CEO [Restructuring project]

"The team has felt so energized by the board of directors meeting the last couple of days. As you know we were all new to a Strategic Roadmap process like this and the clarity I see for the business that you & your team have unlocked for us is worth its weight in gold!" - CEO of PE Portfolio Company



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