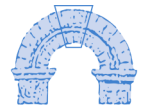


Private Equity Services



THE KEYSTONE GROUP

The Keystone Group is a management consulting firm with established experience working with private equity firms and management teams in the middle market.

Keystone's Focus Through the Life Cycle of Private Equity Investments:



Supporting Pre-Close Efforts

- Financial Assessments
- Operational Diligence
- Commercial Diligence
- Value Creation Plan Development

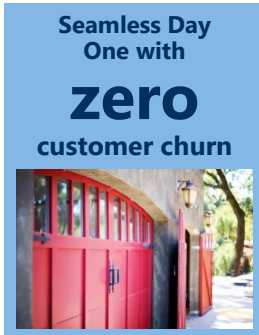


Validated
\$7.4M
of forecasted new business margin

Keystone completed **eight** pre-close acquisition projects last year



Captured synergies totaling
130%
of original target



Seamless Day One with
zero
customer churn

Enhancing Value During Ownership

- Growth Strategy
- Acquisition Diligence
- Acquisition Integration Planning and Execution
- Operational Improvement
- Interim Management



Reduced inventory by
60%
to improve working capital

Increased EBITDA by
>8x
as interim CEO, CFO, and COO



Improving Portfolio Profitability

- Diagnostic Assessment of Profit and Working Capital Opportunity
- Cash Management
- Initiative Implementation
- Lender Negotiation Support

Why Keystone?

✓ Demonstrated Experience

Over the past 10 years, Keystone has worked with over 50 private equity firms.

Adaptable Services

"It wasn't simply about canned suggestions, but a well-developed, sustainable team-centric strategy tailored to fit our needs."

Pragmatic Execution

"Keystone used a small, experienced team. Their ideas were backed with solid analysis and grounded in implementation reality –truly a win-win."

Flexible Work and Team

Keystone's team is able to collaborate and provide additional bandwidth and problem-solving capabilities to operating partners.

Proven Results

"To leverage rapid results, get real world solutions and set the stage for long term success, I highly recommend The Keystone Group."

"The Keystone team was highly effective working with our portfolio company. They operated with a sense of urgency and were focused on delivering tangible and measurable results."
– Private Equity Firm Co-Founder