



We are growing...

New Los Angeles Office

THE KEYSTONE GROUP

ATLANTA • CHICAGO • LOS ANGELES

Bret Jacobs, an experienced financial executive and restructuring consultant, has joined Emily Harig in our L.A. office to support and drive our West Coast growth



The Keystone Group is excited to welcome Bret Jacobs as Senior Principal in the Los Angeles office. Bret has 13 years of restructuring experience, assisting clients in distressed situations with turnaround and cash flow improvement. Prior to his move to restructuring consulting, he

had 17 years in corporate finance. Bret started his career at Chiquita Brands holding various financial positions in the US and Latin America. More recently, he served in a multi-year interim management role. Bret will join Keystone Principal Emily Harig in the Los Angeles office.



Profitable Growth Strategy



Identified markets for entry with potential to generate **2X** current annual revenue

Restructuring & Turnaround



Significant debt reduction and improved availability of **\$6M** to position company for new financing and sale

Operational Improvement



Increased throughput with EBITDA improvement of **680** Basis points

Mergers & Acquisitions



Expanded outsourced facility services business **60%** via acquisition of a competitor



PROFITABLE GROWTH STRATEGY



RESTRUCTURING & TURNAROUND



OPERATIONAL IMPROVEMENT



MERGERS & ACQUISITIONS

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