

THE KEYSTONE GROUP
ATLANTA • CHICAGO • LOS ANGELES

2022 YEAR IN REVIEW

celebrating **30+ years** of making a difference

What we've accomplished together

48

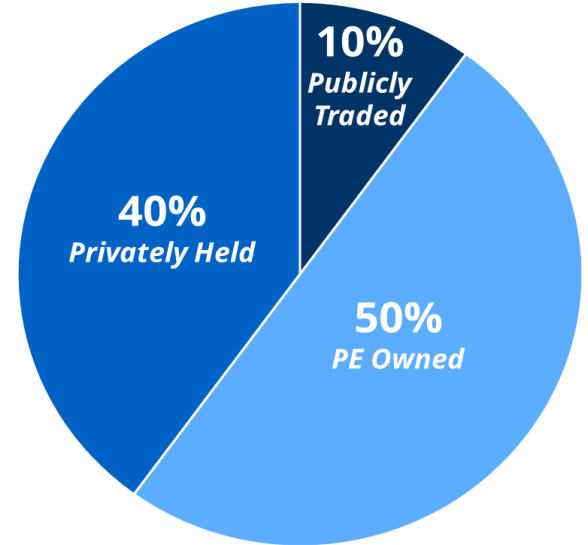
Projects Completed
across all Service Lines

- ✓ Turnaround
- ✓ Mergers & Acquisitions
- ✓ Ops Improvement
- ✓ Growth Strategy

In over **20 geographies** throughout the **US** and **abroad**

With over **25 repeat** and **15 new** clients

Client ownership types



Why our work matters



Display Engineering & Manufacturing:

Created dynamic model and scaling plan to achieve **5-10x increase in output** over **next 4 years**



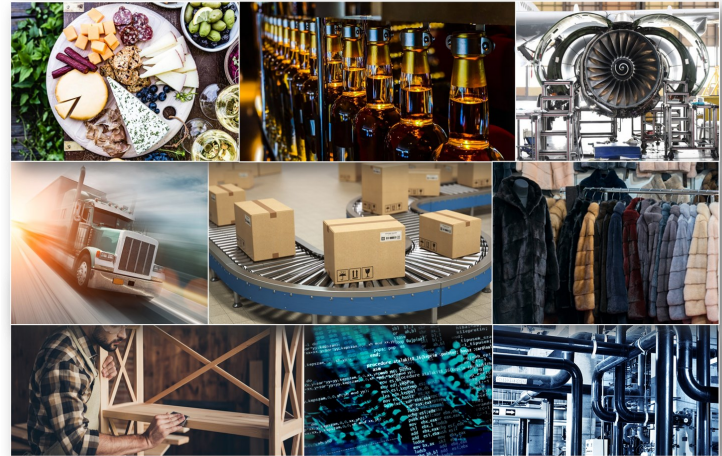
Pipe Manufacturing: Developed **growth initiatives** and associated **operational plans**, driving topline **CAGR of 15%** and adding **1300bps to EBITDA margin**



Business Products Distribution: Recalibrated system variables, optimized buying processes, and liquidated slow-movers, **resulting in an inventory reduction of \$35M+** and **stabilization of fill rates**



Food & Beverage: Worked as interim CFO & Controller to **close new ABL facility** and **reduce operational complexity** by **eliminating 40% of SKUs**, enhancing profitability



Our client work spanned **many industries** within **Manufacturing, Distribution, Business Services and Technology**

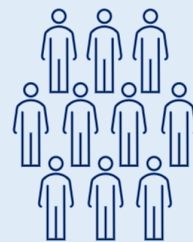
Who we are



Rated **#1** in
Firm Culture



Rated a **Top 10**
Boutique Consulting Firm



Added **10 new**
team members



2022 TMA Chicago
CTP of the Year,
Brian Stewart
Partner

2022 NextGen
Scholarship Recipient,
Steven Prager
Principal