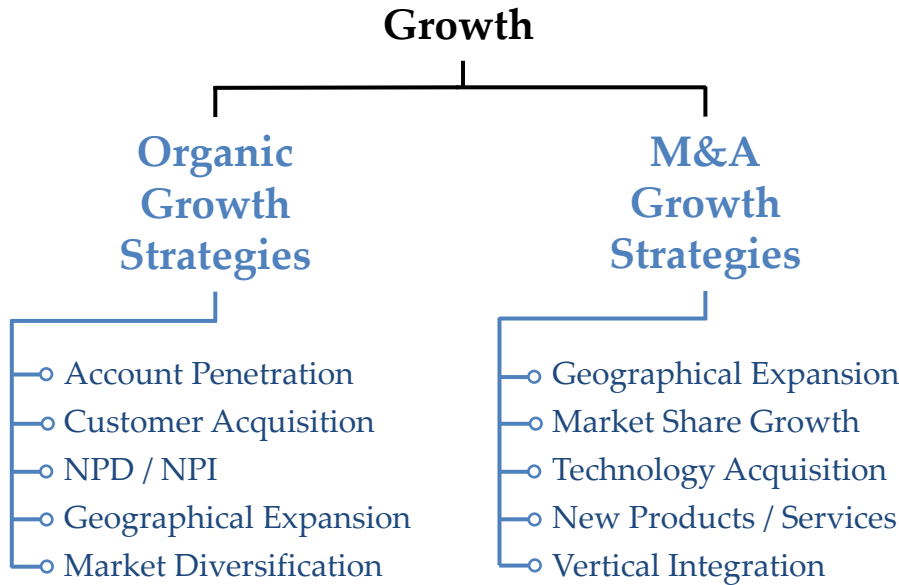


# Focusing on Growth

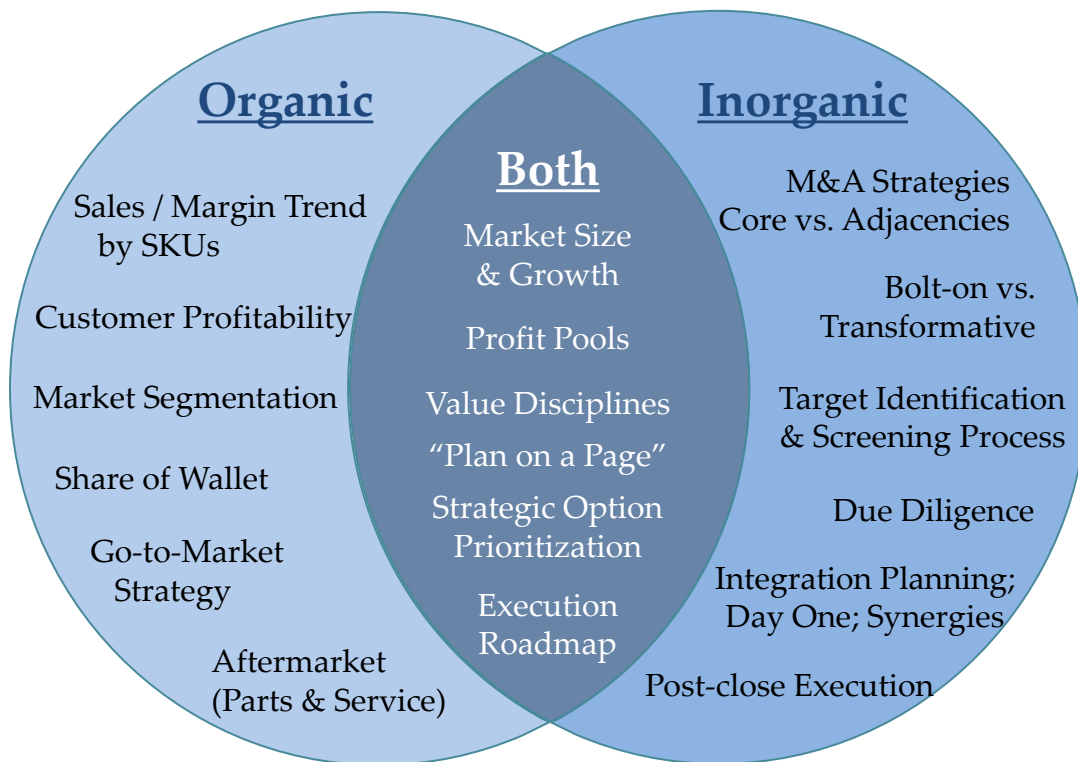


THE KEYSTONE GROUP

With 2020 in the rearview mirror and H1'21 almost over, businesses are focused once again on growing their business.



## Sample Strategy Building Blocks / Analysis



### Client Successes:

Consumer Goods	Achieved targeted five-year sales goals by year <b>Three</b> representing a doubling of the business
Electrical Products	Increased sales by <b>24%</b> with key account management strategy
Fleet Maintenance	Developed strategic roadmap to \$1B, or <b>5x</b> growth over the five-year strategic plan horizon
Industrial Goods	Consolidated <b>Six</b> facilities within 90 days of deal Close
Steel	Delivered <b>2.7x</b> Year One synergy target
Industrial Food & Beverage	Developed share of wallet tool that identified <b>30%</b> additional aftermarket revenue potential